

# Transaction Advisory Services

At BoyumBarenscheer, we specialize in providing comprehensive transaction advisory services to help businesses and their partners navigate complex financial landscapes. Our team of experienced professionals is dedicated to delivering tailored solutions that drive value and ensure successful outcomes for our clients.

Complementary to our firm's wholistic mission to provide clients with peace of mind across all stages of their business' journey, our Transaction Advisory Services team focuses on the Transition phase.



The Transition phase encompasses the actions and needs of both buyers and sellers. With decades of experience serving both sides of the table, we understand the key points of interest and concern each party has. For sellers, our services focus maximizing value; and for buyers, our services focus on minimizing risk. On top of this, our services include constant and proactive collaboration with not only our clients, but their representatives, attorneys, bankers, and prospective parties.

## Deal Solutions

### Due Diligence / Quality of Earnings

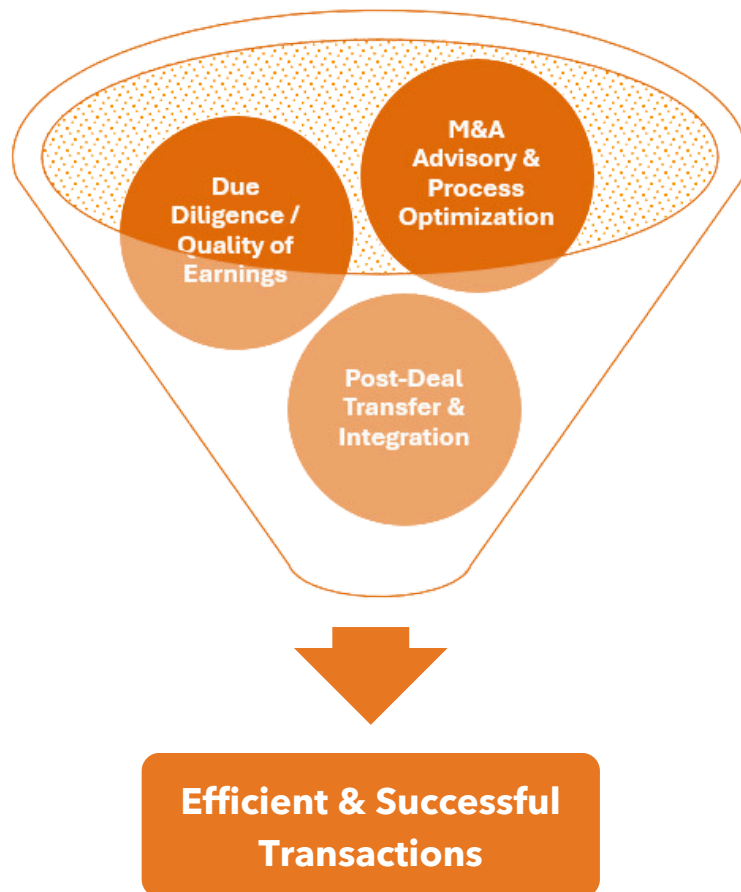
- Evaluation of an entity's true value, cash flow and ultimate return on investment
- Assessment of working capital needs and debt-like items
- Analysis of industry, market outlook and operational risks & opportunities

### M&A Advisory & Process Optimization

- Referral resourcing to dozens of our network partners (attorneys, banks, and brokers)
- Research & consultation of deal structure and correlative tax effects
- Assistance in negotiations and drafting of agreements / exhibits

### Post-Deal Transfer & Integration

- Calculation of working capital and other contingency-funded provision true-ups
- Preparation of purchase price allocations and valuations
- Support in final exchanges of knowledge and functional control



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For questions or assistance, please contact your Boyum advisor or one of our Transaction Advisory Services practice leaders.



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Randy joined Boyum Barena**scheer** in 1991. He works with clients on maximizing business value, valuation, succession, forecasting, business planning, M&A, quality of earnings, and auditing. His passion is helping business owners and management teams leverage their financial statements to gain insights, increase profitability, reduce taxes, and create value. Randy serves a variety of industries, with a primary focus on contractors and manufacturers.



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Recently joining Boyum Barena**scheer**, Dan brings over a decade of experience surrounding M&A advisory and assurance services. Specializing in quality of earnings and working capital analysis, Dan's focus is on guiding businesses and individuals, both buyers and sellers, through complex transactions and fundamental negotiations. He is passionate about the art of due diligence, enabling clients to make sound financial decisions while alleviating the stresses and strains that are inevitable to closing any deal.