





TAX PLANNING GUIDE

Year-round strategies to make the tax laws work for you



Focused on serving you... and your needs for financial success





Dear Clients and Friends,

Although you can't avoid taxes, you can take steps to minimize them. This requires proactive tax planning — estimating your tax liability, looking for ways to reduce it and taking timely action.

To help you identify strategies that might work for you in 2020, we're pleased to present this tax planning guide. It features many "What's new!" sidebars summarizing some of the most significant tax law changes that have gone into effect this year, including relief to help taxpayers during the COVID-19 crisis. It also provides a refresher on the extensive changes that generally went into effect two years ago under the Tax Cuts and Jobs Act (TCJA) — and their potential impact on tax planning. Finally, it shows how various strategies apply to different situations, and presents charts and case studies to help you understand the specifics of tax planning.

Understanding the ins and outs of recent tax law changes as well as the TCJA and determining which steps to take isn't easy. That's why it's important to work with an advisor who understands their complexities and is well versed in the full range of actions you can take to save tax. We can provide the advice you need, based on our deep knowledge of tax law, including even the most recent changes, and our years of experience in helping clients like you minimize taxes.

We would welcome the opportunity to help you map out a tax plan that takes full advantage of all strategies available to you. Most tax reduction strategies must be implemented by Dec. 31 — and some even earlier. So please contact us at your earliest convenience to discuss how we can help you develop a tax plan for 2020 and beyond.

We look forward to working with you to maximize your tax savings.

Best regards,

Boyum Barenscheer, PLLP

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Are you doing everything you can to save tax?





eeping your tax liability to a minimum is key to your overall financial health. Fortunately, there are some tried and true ways to help you achieve that goal. Below are tax-reduction strategies for individuals and businesses. Check off those that may apply to your situation:

Personal strategies

- Accelerating or deferring income
- □ Maximizing or bunching deductions
- □ Giving tax-savvy donations
- □ Contributing to a retirement plan
- Claiming all possible tax credits
- □ Taking child-related breaks
- Timing capital gains and losses
- Planning for retirement plan distributions
- Participating in a Flexible Spending Account
- Taking advantage of education savings plans
- □ Making timely estimated tax payments
- Incorporating tax planning into your estate plan

Selecting a tax-advantaged business structure

Business strategies

- □ Claiming all credits for which you're eligible
- Deducting all eligible business expenses
- □ Accelerating or deferring income
- □ Using a tax-smart depreciation method
- Qualifying expenditures as repairs
- □ Taking advantage of the expensing provision
- □ Maximizing vehicle-related deductions
- Choosing tax-saving employee benefits to offer
- □ Setting up a retirement plan
- Using a net operating loss to your tax advantage
- Incorporating tax planning into your exit plan

We would welcome the opportunity to help you minimize your 2020 tax liability. Please call us today to talk about ways to put these and other strategies to work for you. We can also help you claim any COVID-19-related tax relief available to you.



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Amazing clients that put their trust in us and great staff willing to serve those clients has been the winning combination for over 45 years of service."

Tom Margarit, CPA, MBA, Managing Partner



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